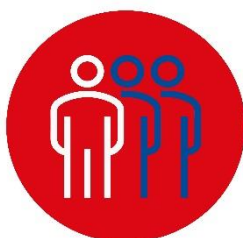


## Job Description

<b>Job Title:</b> Internal Sales Executive
<b>Department/Location:</b> Office-based – Solihull, B90
<b>Salary:</b> Up to £30,000 per annum + 10% OTE after completion of probationary period.
<b>Join our team at Evac+Chair!</b>  <b>Are you ready to shape the future ..... company culture is at our core.</b>
<b>Company perks:</b> <ul style="list-style-type: none"> <li>- Pension Salary Sacrifice Scheme.</li> <li>- 25 Days Holiday + Bank Holidays.</li> <li>- Birthday leave.</li> <li>- Buy/sell annual leave scheme.</li> <li>- Christmas Shut down.</li> <li>- Personal Development, training, and education.</li> <li>- Life Assurance after 12 Months Service.</li> <li>- Long Service Awards.</li> <li>- Active Social Committee.</li> <li>- Dress Down Fridays.</li> </ul>
<b>Overview of the role:</b> As an Internal Sales Executive at Evac+Chair you will be responsible for a series of telesales activities to increase the number of closed won opportunities for the business.  Our Internal Sales Team play a vital role in our sales process, often helping our customers in the first part of their customer experience with us.
<b>Key Responsibilities Include:</b> <ul style="list-style-type: none"> <li>• Following up renewal contracts</li> <li>• Following up leads as required by Sales leadership</li> <li>• Following up on field quotes</li> <li>• Proactive telesales and upselling or cross selling</li> <li>• Use and maintenance of CRM system</li> </ul>
<b>What you will need to succeed:</b> <ul style="list-style-type: none"> <li>• A proven track record in Sales, Business Development &amp; Telephone Contact skills</li> <li>• Naturally Comfortable on the Telephone – offering a professional, positive Telephone Manner</li> <li>• Good communication skills – both written and verbal</li> <li>• Diary Management Skills</li> <li>• Experience working in an office environment</li> </ul>
<b>Application Process:</b>  Please send your CV and cover letter to: <a href="mailto:Careers@evacchair.co.uk">Careers@evacchair.co.uk</a>  ECI is an equal opportunity employer.



**INNOVATE**



**COLLABORATE**



**ADAPT**



**DELIVER**